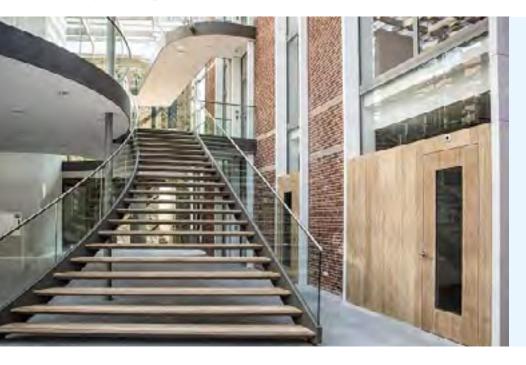
#### **SHORT SUMMARY**

**Organisation:** Rendemint, <u>www.rendemint.nl</u> **Contact person:** René de Klerk (Director), LinkedIn

Country: The Netherlands



## Rendemint



Confidence in verification brings about real change.

When René de Klerk saw the VPRO documentary 'Waste is Food' in 2008, it triggered him to delve into a sustainable economy. In 2009 he wrote the PRP® vision and, together with his partner, founded advice agency Rendemint, which helps organisations in the transition to circular procurement.

#### **Project description**

Rendemint makes circular procurement possible. As well as advice, the agency offers a purchasing tool, a measurement system and *mindset* training. The first circular procurement project was the provincial building in Friesland in 2010. A comparable project was implemented at TenneT. A third calling card is the renovated Wageningen town hall, furnished according to circular principles. What is special here, is that Rendemint also trained some 170 municipal employees, which enabled circular procurement to be anchored strongly within the municipality. As well as circular procurement of Social Support Act resources and hot drinks, Rendemint is now working for Wageningen on the first sports hall designed using circular economy principles.

#### **Approach**

For Rendemint, circular means: raw materials used again as raw materials after use and good treatment all people involved. Rendemint developed the PRP® purchasing tool for products, projects and works based on seven years of experience and expertise with a circular approach. The online tool bundles criteria, selection, assessment and management. Matrix® enables the measurement of circular intention. With ReNtry® you can analyse, measure and compare circularity. This tool offers insight into which data are needed, how to record data simply and how you can achieve results that are appropriate for laypersons and scientists. Because the tool works with facts, the data are of great value for both applicant and tenderer.



#### **FACTS & FIGURES**

- > Number of fte: 2 (+ approximately 20 students annually)
- Year of establishment: 2009
- > Annual turnover: € 200,000

#### Results

Circular Procurement with Rendemint connects parties, changes the *mindset* and makes the chain enthusiastic to genuinely get involved in sustainability. Each step in the process involves verification. Having confidence in each other that verification is needed and is accepted, is what brings about real change.

### "To date, all projects stay within the conventional budget."

René de Klerk, Director Rendemint

Verification gives insight into the reality of the process. It makes clear what the organisation needs to change to achieve circular economy improvements without additional costs. In this, the Rendemint approach differs considerably from traditional purchasing. Suppliers find this new purchasing approach challenging, but do like to work with it to improve their raw material use. Take Intermontage for instance, which is working with Rendemint on the conversion of its interior wall system for C2C certification.

Rendemint has clarified the ambition and has defined the circular economy and its terms, so that everyone has equal opportunities. Partly because of this, to date Rendemint has been successful in realising the desired ambitions in all projects and remaining within the conventional budget.

#### Lessons learned

- Ensure there is confidence for and through verification. This is essential because Rendemint regularly encounters irregularities in the supplied data. Rendemint makes agreements in advance regarding the verification; suppliers know that their details will be verified.
- Circular: it is possible, it is not more expensive and doesn't take longer, but it does take more effort. It is also really great fun.
- Circular procurement ambitions do sometimes clash with the architect's vision. It is therefore advisable to make the role of the architect on paper subordinate to that of the ambition.
- Go completely for circular as this offers you the best chance of far-reaching success. Ensure that you create a support base that is kept informed through training courses, workshops, etc.

# About REBus and the Green Deal on Circular Procurement

The Green Deal on Circular Procurement (GDCP) is an initiative of MVO Nederland (CSR Netherlands), NEVI, Central government, Duurzame Leverancier, PIANOo, Kirkman Company and Circle Economy. Various pilots originating from GDCP are partly financed by the European REBus project, implemented in the Netherlands by Rijkswaterstaat (Directorate-General for Public Works and Water Management). They are working together to support businesses and government organisations in their circular procurement ambitions.

#### **Contact information**

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**Partners:** Province of Friesland | TenneT TSO | Municipality of Wageningen | ABN AMRO | Vitens **Relevant links & documents:** Dynamic RFI document | PRP® method short video

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